

# CONTAINER DEPOSIT SCHEME

## COMMERCIAL PARTNER PROPOSAL

**Stephen Lowery** AREA MANAGER, CONTAINER DEPOSIT SCHEME



# WHY PARTNER WITH OUTLOOK?

Outlook is a <u>for-purpose organisation</u> operating one of the largest social enterprises in Victoria and one of the largest waste management social enterprises in Australia. Outlook specialises in waste transfer station management, recycled goods stores and related environmental services and operates across several sites in Melbourne and Queensland.

Our organisation proudly employs over 250 staff across our various sites under an integrated workforce model that includes a large proportion of people that come with a disability or other disadvantaged backgrounds.

#### **OUR SOCIAL ENTERPRISE WORKFORCE**

131 Priority Jobs Created
70% Priority Workforce
32% Living with Disability
9% Female Workers
28% Long Term Unemployed

Outlook provides an inclusive support structure where people of all abilities can work together in under an inclusive workforce model. We're proud to share that our social enterprise workforce is truly inclusive with 70% of its workforce coming from priority backgrounds.



By partnering with Outlook you're helping to generate and retain meaningful employment opportunities for some of our most vulnerable community members.

#### **TRIPLE BOTTOM LINE RESULTS**

Through Outlook's social enterprise we're able to bring a true triple bottom line result to our partners by providing competitively based services, reducing waste to landfill and at all times creating genuine long-term employment outcomes for people with a disability or other disadvantaged background that has a positive impact on not only the individual but their families and wider community.

Outlook brings over 27 years of site management and environmental services expertise to every partnership, and over 50 years of delivering services to the community.



# PROPOSED SERVICES

#### **SCOPE OF SERVICES**

Our proposal outlines a comprehensive bin collection service that takes into account the unique needs of your business and its commitment to environmental sustainability. Outlook will supply, maintain and collect bins at an agreed schedule, allowing your team, customers and site visitors to dispose of eligible containers and contribute to Outlook's social impact - all within a cost-neutral framework for your business.

#### **Collection Schedule**

During non-peak periods, we will collect bins either weekly or thrice weekly, depending on the volume of recyclables generated. This flexible approach ensures efficient resource allocation and cost-effectiveness. The time of collection will also be modified at this time to within working hours (6am to 4pm). Daily collection during peak periods and events can be arranged. We recognise the importance of maintaining a clean and welcoming environment so we will arrange a collection schedule that works best for your business.

#### **Supply of Additional Bins**

We can provide additional bins if needed. These bins will be clearly marked for the collection of recyclable materials, facilitating easy and efficient disposal. The number of bins provided will be negotiated depending on needs of your business. A <u>ramp up</u> period would be required, and additional collections can be arranged in the interim.



#### **Our Cost Neutral Framework**

We understand that cost neutrality is a key consideration. Our proposal is designed to ensure that the costs associated with the bin collection service are offset by the value gained from the returned recyclable materials. We will work closely with you to establish a pricing model that aligns with this objective.

In addition to achieving our purpose, Outlook is committed to providing market leading services and is quality assured, environmentally responsible and fosters a working environment that is safe for all workers, contractors, and visitors.

> Outlook is audited and compliant against the following Australian standards: •ISO 14001:2004 - Environmental Management Systems •ISO 9001:2008 - Quality Management Systems •AS 4801:2001 - Occupational Health and Safety Management Systems



#### VICTORIA'S CONTAINER DEPOSIT SCHEME

# CREATE LASTING SOCIAL IMPACT

If you are interested in joining Outlook to create lasting social impact and support meaningful work opportunities for people experiencing disability and disadvantage, we would love to hear from you. Let us have an obligation-free discussion around how we can work together to ensure our collection bins generate increased social conscious and sense of community throughout your workplace - all while creating a greener world for our future.

#### **Your Business**

Complete the online form at <u>www.bit.ly/OutlookCDSCommercial</u> to tell us more about your business and allow us to tailor a proposal to meet your needs.

Scan to Access Online Form:



#### **Contact Us**

Alternatively, get in touch for an obligation free discussion.

Stephen Lowery

Area Manager - Container Deposit Scheme Outlook Aust. Ltd

- P: 0421357608 E: stephen.lowery@outlookaust.org.au
- W: www.outlookaust.org.au



# **OUTLOOK - CONTAINER DEPOSIT SCHEME**

#### **COMMERCIAL PARTNER - SERVICE AGREEMENT**

#### Contract No: \_\_\_\_\_

The Supplier: Outlook Aust. Ltd ABN: 84 268 589 417 Comments: RENTAL -\_\_\_\_\_

Stephen Lowery
Area Manager - Container Deposit Scheme
Outlook Aust. Ltd
P: 0421357608 E: stephen.lowery@outlookaust.org.au
W: www.outlookaust.org.au

The Customer (the legal entity - you/your): \_\_\_\_\_

Trading Name (if different from above): \_\_\_\_\_

Billing Address Address to which invoice is to be sent	
Account Name:	
Address:	
Suburb:	
Postcode:	
Contact Name:	
Position:	
Phone:	

Service Address Location of service (the premises)		
Account Name:		
Address:		
Suburb:		
Postcode:		
Contact Name:		
Position:		
Phone:		

#### **SERVICE FEES - PER PICKUP**

Bin Model 120 ltr		240 ltr	660 ltr	1100 ltr	
CBD/Inner City:	\$14.00	\$15.60	\$25.60	\$30.70	
Melbourne Metro:	\$12.00	\$13.60	\$22.60	\$27.70	
Bin Rental Only:					

Collection cost only apply when a service model is provided. This cost would be redeemed in containers. A monthly report is provided to confirm redeemed amounts and donations.



Outlook Aust. Ltd reserves the right to discontinue services or terminate this agreement at any time

#### **CONTAINER DEPOSIT SCHEME**

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The Customer (the legal entity - you/your): \_\_\_\_\_

Trading Name (if different from above):

#### SERVICE DETAILS

EQUIP	IENT	FEE		FREQUENCY			
Bin size	No.	Collection	Disposal	Lost Bin	Waste Type	Cycle	Day
120 ltr							
240 ltr							
660 ltr							
1100 ltr							

Access Times: \_\_\_\_\_ Date of First Service: \_\_\_\_\_

Install Date:\_\_\_\_\_ Install Date:\_\_\_\_\_

#### **TERMS AND CONDITIONS**

- 1. All pricing is ex-GST
- 2. Additional fees apply for contamination
- 3. Weekend rates apply for pick-ups outside of standard hours
- 4. Above rates are for single bins only multi bin rates are available
- 5. Service fees are deducted from eligible container redemption value
- 6. Billing is processed monthly
- 7. Customer to provide bank details for refund of any net redeption value or opt in to donate
- 8. Fees for damaged or lost bins apply

#### AGREEMENT

CUSTOMER	SUPPLIER
Signed:	Signed:
Full Name:	Full Name:
Date:	Date:





# No time to wait?

Commercial, residential and community group customers are invited to take advantage of the **bag drop service** at the Victoria's Container Deposit Scheme depot in Bayswater, operated by Outlook Australia. We will process your containers and pay your refund directly to you.



#### 1/49 Corporate Blvd, Bayswater

Open 7 days - 8am to 4pm

### **1. PACK**

- Place eligible containers (bottles, cans and cartons check for the 10c mark) into sturdy bags.
- Ensure containers are empty, clean, and dry.

### 3. DROP

- Head to the designated bag drop area at the depot.
- Follow the signs or ask one of our friendly staff members for assistance.

#### 2. LABEL

- Write your name and phone number or account details on the label.
- Secure the label firmly on the bag for easy identification.

### 4. COLLECT

- Your refund will be processed to your account, or you will receive a call to return to pick up your cash.
- Check your account balance via our app to track payments.

Only eligible containers will qualify for refunds. Check the full list on the CDS website -<u>www.cdsvic.orgv.au.</u>Ensure no broken glass or hazardous material is in your bags. Bags must be securely tied to avoid spills. All rubbish must be collected on your return.



### **Enquiries welcome:**

Email: stephen.lowery@outlookaust.org.au Phone: 0421357608